



PT Nusantara Infrastructure Tbk

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1. PERKEMBANGAN TERKINI

1 Ground Breaking Makassar New Port Toll Access

Ground Breaking Proyek Akses Tol Makassar New Port (MNP) tanggal 7 Februari 2022



Photo Visualization: MNP Project (1/3)

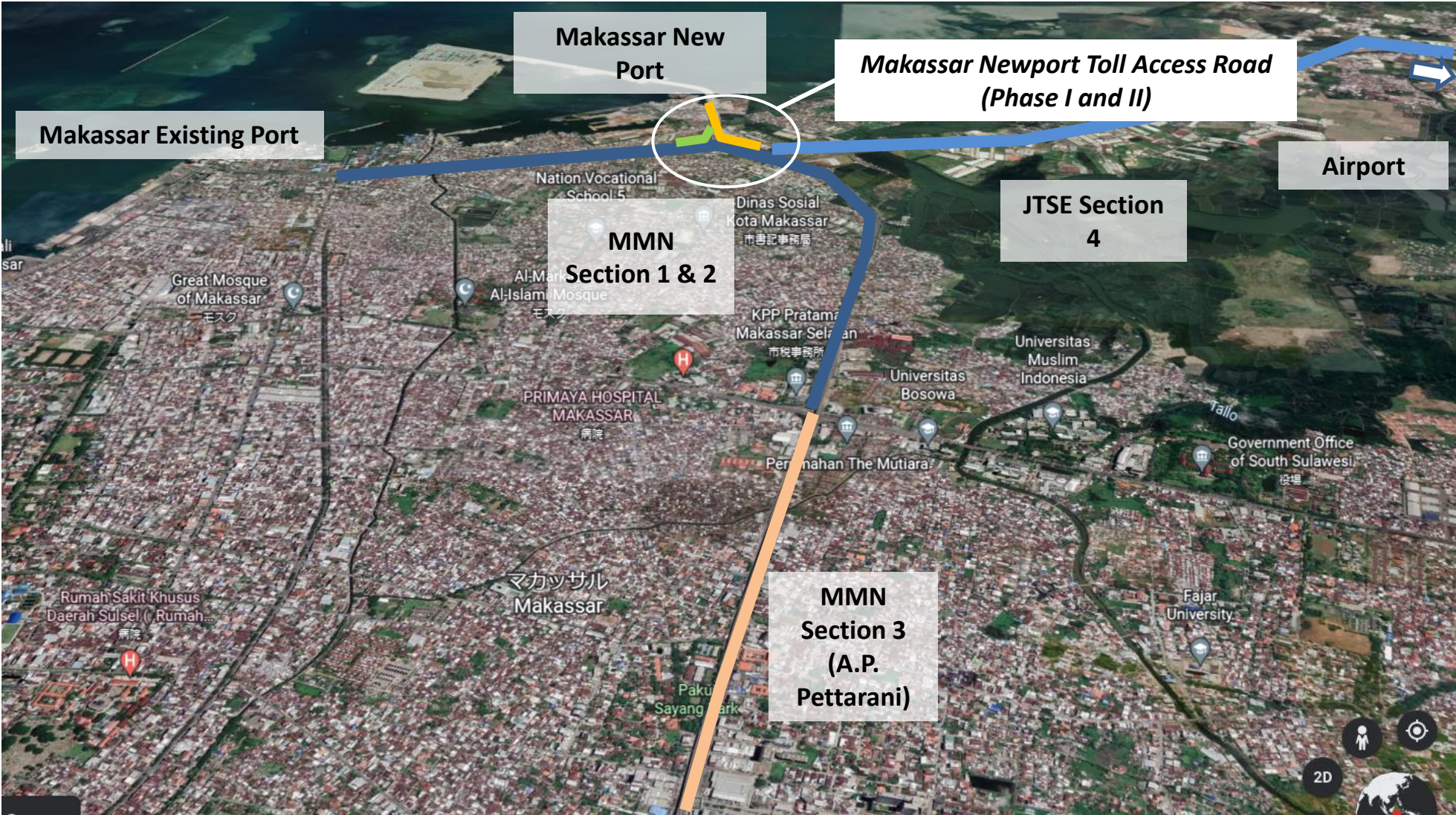


Photo Visualization: MNP Project (2/3)

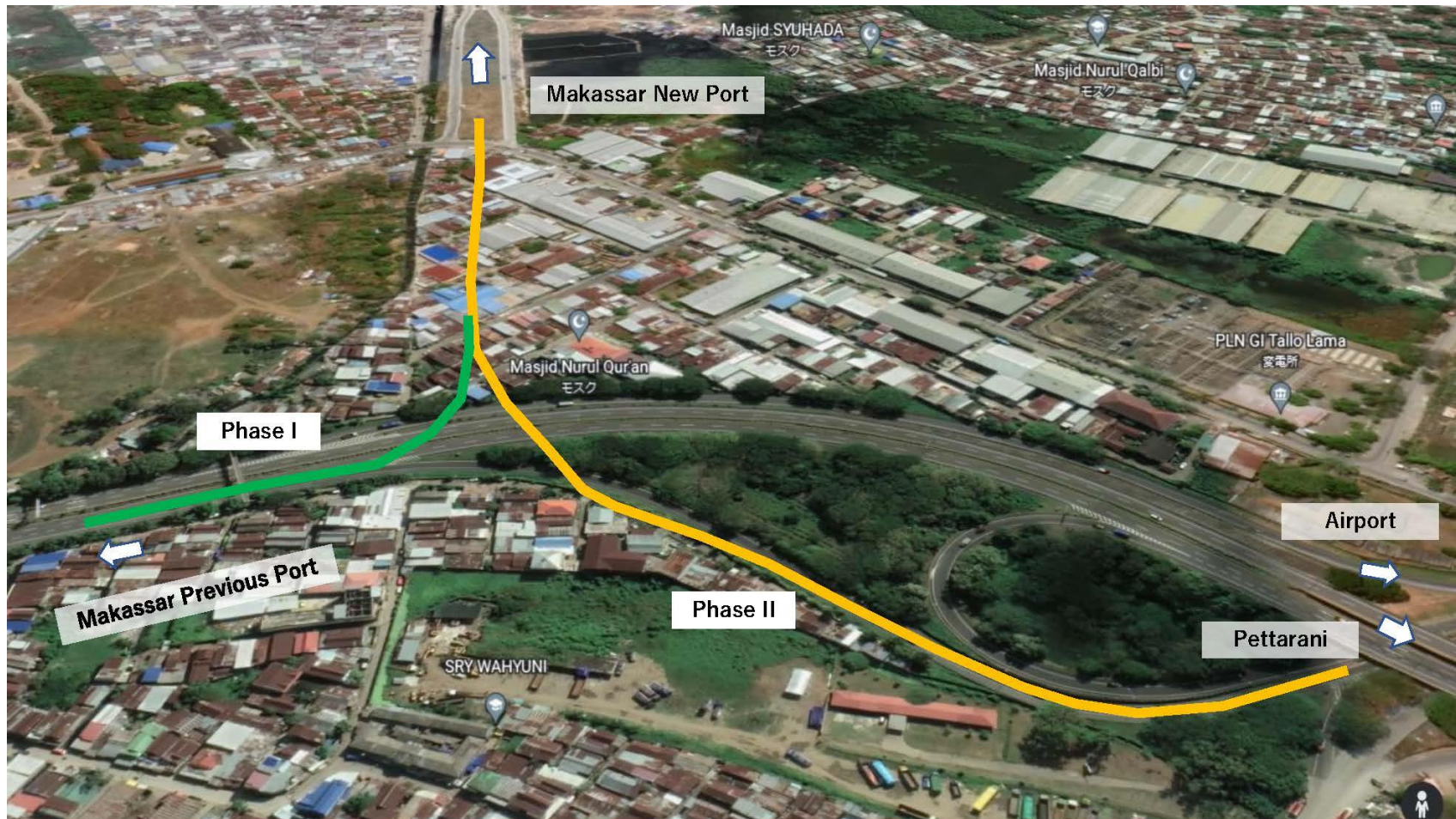


Photo Visualization: MNP Project (3/3)



2 Ongoing BSD Business Development Project

Proyek Penanganan Banjir dan Konstruksi Weaving Area di BSD Toll sudah dimulai

Location of works

Widening of Pamulang Exit Pamulang Road



3 JORR Elevated Project: Bid Evaluation Process

Proyek Jalan Tol Cikunir – Ulujami (JORR Elevated) dalam tahap Evaluasi Dokumen Penawaran
Sumber: <https://bpjt.pu.go.id/konten/progress/dalam-proses-tender>

Dalam Proses Tender

No	Jalan Tol	Panjang (KM)	Nilai Investasi (Triliun)	Proses
1	Jembatan Balikpapan- Penajam Paser Utara	7,35	15,53	Pelelangan Dilanjutkan Setelah Finalisasi Dokumen Teknis oleh Bina Marga
2	Bogor Serpong Via Parung	31,10	8,9	Proses Pra Kualifikasi Pelelangan
3	JORR Elevated (Cikunir- Ulujami)	21,5	21,56	Evaluasi Dokumen Penawaran
4	Akses Patimban	37,05	8,48	Evaluasi Dokumen Penawaran
5	Kamal - Teluknaga - Rajeg	38,6	18,62	Penyiapan Tahap Pelelangan
6	Sentul Selatan - Karawang Barat	61,5	15,3	Proses Evaluasi Dokumen Pra Kualifikasi

Update: 28 April 2022



2. PENCAPAIAN OPERASIONAL

Toll Sector

Vehicles per day (vpd)

		BSD	MMN	JTSE	JLB
2021	000 vpd	77.4	44.6	30.3	69.3
2020	000 vpd	67.7	39.7	26.4	66.3
YoY Growth %		+14.4%	+12.5%	+14.9%	+4.5%

Seluruh sektor
menunjukkan
pertumbuhan di 2021

Water Sector

Million liters per day (MLD)

		DCC	SCTK	TKCM
2021	MLD	8.1	17.0	121.9
2020	MLD	5.6	15.2	118.7
YoY Growth %		+43.4%	+11.7%	+2.8%

Energy Sector

Average Hourly Mega Watt (AHMW)

		RPSL	IME
2021	AHMW	11.5	6.4
2020	AHMW	10.9	6.7
YoY Growth %		+5.9%	-5.7%



3. KINERJA KEUANGAN

Profit & Loss Statement (1/2)

					2021 Breakdown		
					MUN	POTUM	EI
Revenues & Sales							
Toll Road	IDR Bn	439.3	328.3	+33.8%	439.3		
Water	IDR Bn	66.6	66.3	+0.5%		66.6	
Energy	IDR Bn	155.6	122.7	+26.9%			155.6
NTR	IDR Bn	13.5	21.2	-36.1%	13.5		
Total	IDR Bn	675.1	538.4	+25.4%	452.9	66.6	155.6
Costs							
Direct cost of sales	IDR Bn	(166.5)	(139.7)	+19.2%	(58.0)	(17.3)	(91.2)
Gross Profit	IDR Bn	508.6	398.7	+27.6%	394.9	49.3	64.4
Costs							
Operating Expenses	IDR Bn	(179.5)	(154.5)	+16.2%	(107.4)	(31.7)	(30.5)
Other operating expenses	IDR Bn	(65.4)	(32.0)	+104.6%	(36.8)	(8.5)	(6.5)
Total	IDR Bn	(244.9)	(186.4)	+31.4%	(144.2)	(40.2)	(37.0)
EBITDA	IDR Bn	263.7	212.3	+24.2%	250.7	9.0	27.4

- Demand terhadap sektor infrastruktur yang menunjukkan pemulihan di 2021 berdampak positif terhadap kinerja keuangan Perusahaan.
- EBITDA tumbuh +24.2% secara tahunan.

Profit & Loss Statement (2/2)

					2021 Breakdown		
		2021	2020	vs. YoY	MUN	POTUM	EI
D&A	IDR Bn	(112.9)	(79.5)	+42.0%	(93.3)	(12.9)	(1.2)
Income from Operations	IDR Bn	150.8	132.8	+13.6%	157.4	(3.9)	26.2
Other Income	IDR Bn	8.0	23.4	-65.9%	4.2	2.2	0.1
Finance costs	IDR Bn	(143.9)	(61.6)	+133.4%	(107.7)	(2.0)	(31.8)
Gain (loss) on investment in associate	IDR Bn	48.0	41.1	+16.7%	47.2	4.8	(0.1)
Total	IDR Bn	(87.9)	2.9	-3152.2%	(56.2)	4.9	(31.7)
EBT	IDR Bn	62.9	135.6	-53.7%	101.2	1.1	(5.5)
					0.0	0.0	0.0
TAX BENEFIT (EXPENSES)	IDR Bn	(37.2)	(23.0)	+61.5%	(37.3)	(0.5)	(0.1)
Net Income	IDR Bn	25.7	112.6	-77.2%	63.9	0.6	(5.7)

- Laba Operasi tetap menunjukkan peningkatan di 2021 sebesar +13.6% walaupun terdapat peningkatan Depresiasi & Amortisasi atas aset Perseroran yang baru beroperasi (Jalan Tol Layang A.P. Pettarani dan PLTA Lau Gunung).
- Laba Bersih Perusahaan turun disebabkan utamanya oleh beban keuangan (*ramp-up period*).

Margin %

Gross Profit
EBITDA
Income from Operations
EBT
Net Income

75.3%	74.0%
39.1%	39.4%
22.3%	24.7%
9.3%	25.2%
3.8%	20.9%

87.2%	74.0%	41.4%
55.4%	13.6%	17.6%
34.8%	-5.8%	16.8%
22.3%	1.6%	-3.6%
14.1%	0.9%	-3.6%

Statement of Financial Position

		2021		2020		2021 Breakdown		
						MUN	POTUM	EI
Total Cash Equivalents	IDR Bn	986.0	366.3			891.8	46.2	8.1
Total Assets	IDR Bn	6,587.3	5,841.2			5,146.3	451.7	708.5
Total Equity	IDR Bn	3,361.6	3,355.1			2,483.8	325.1	317.3
Total Debt	IDR Bn	2,863.4	2,009.5			2,457.9	95.6	286.1
Debt to Equity Ratio	0.0x	0.85x	0.60x			0.99x	0.29x	0.90x
Debt to Assets Ratio	0.0x	0.43x	0.34x			0.48x	0.21x	0.40x
Solvency Ratio								
EBITDA	IDR Bn	263.7	212.3			250.7	9.0	27.4
Interest Expense	IDR Bn	143.9	61.6			107.7	2.0	31.8
Interest Coverage Ratio	0.0x	1.8x	3.4x			2.3x	4.5x	0.9x

- Posisi keuangan Perusahaan masih di level yang terkendali.
- Debt to Equity Ratio masih terjaga di level 0.85x (max. covenant 2.30x).
- Kemampuan pembayaran hutang Perusahaan diatas batas minimal 1.0x (Interest Coverage Ratio).

Thank you



NUSANTARA CARE



We believe our business activities need to have a positive impact upon the lives of people with whom we connect directly. But we also see those less fortunate within our own communities. With compassion and understanding for their condition, we reach out to deliver a message of hope. We work together with the society. In every aspect. In every area. In every corner.

“ Nusantara Care attempts to engage with the society in a variety of ways to benefit their lives. This includes the three pillars: Education, Health and Safety, and Environment and Society.

www.nusantarainfrastructure.com

<https://nusantarainfrastructure.com/nusantara-care>